

Interview practice - 5 fictional sample items

1. Tell me about your experience.

I have customer-facing retail experience explaining products, answering order questions, and working with colleagues to resolve routine issues.

2. Why are you interested in retail sales?

I enjoy practical customer contact and helping people understand available options without making unsupported promises.

3. How do you handle an uncertain answer?

I explain what I know, check the missing detail with the right colleague or system, and follow up accurately.

4. What facts still need confirmation?

I need to confirm my target country, language level, specific sales systems, and any verified sales results.

5. What would you do in your first week?

I would learn the products and processes, observe experienced colleagues, practise accurate customer explanations, and ask for feedback.